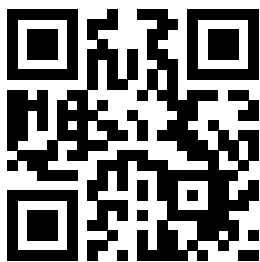
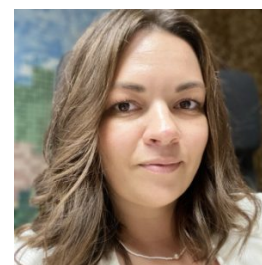


# Nadezda Shkel Chepni — Project manager



Senior  
Montenegro, Budva  
3 000 - 4 000 EUR/MONTH  
Полная занятость  
Удаленная работа  
Релокация  
Контакт: [geeklink.io/cv-91889](https://geeklink.io/cv-91889)



## Навыки

Agile Methodologies, Communication., Cross-functional team, English, Jira, Kanban, Project Management, Scrum, Software Development Life Cycle (SDLC), Team management.

## Опыт работы

### • E-commerce Project

**September 2011 — december 2015** - Project Manager

International e-commerce project for procurement of goods.

- Managing the supply and sales process, starting from customer-initiated orders and thorough supplier sourcing, all the way to successful product shipment.
- Proactively building and expanding the supplier database, maintaining negotiations, and possessing advanced proficiency in English.
- Multitasking, professional conflict resolution.
- Efficient collaboration with global shipping services and resolution of disputes with customs authorities.
- Actively creating and promoting the project on social media platforms.

Achievements:

1. Attracted and maintained a regular customer base of over 1000 individuals.
2. Achieved rapid growth in merchandise turnover, from 0 to \$30,000 per month.

### • TenderMonitor, Tender Management System

**January 2016 — November 2021** - Project Manager

My key area of expertise lies in the development and successful implementation of a unique IT tendering system for companies known as "TenderMonitor." My experience and competencies encompass the following areas:

1. Project Management:

- Organizing and leading project teams, including team member selection and task monitoring.
- Project planning, role and responsibility allocation, as well as continuous monitoring and task execution control.

2. Product Enhancement:

- Gathering and analyzing customer needs, integrating them into additional TenderMonitor functionality.
- Monitoring legislative changes and timely updating of data within the system.

3. Remote Work:

- Transitioning projects to remote work without compromising quality.

4. Team Management:

- Concept development and implementation, as well as planning and task control within the team.
- Engaging with clients and contractors in English, including recruitment on the Upwork platform.

Achievements:

- Implementation of a section with additional services in the Service, resulting in a 60% increase in sales.
- Project leadership, during which marketing strategies were developed and implemented, despite a lack of prior experience in the field:
- Analysis of the target audience and international market competitors.
- Conducting market research.
- Efficient team management of marketers.

## • Asteriosoft DOO

**October 2021 — currently** - Project Manager

Company providing end-to-end software development lifecycle services, including requirements analysis, development, testing, implementation, support, and maintenance in the FinTech and Adtech domains.

One of the largest projects:

Alkimi Exchange - A decentralized alternative to inefficient legacy Ad exchange platforms with a mission to restore value exchange between advertisers, publishers, and users.

1. Project management from initial assessment to release, followed by ongoing support.
2. Team management: formation, development, fostering a positive atmosphere, understanding and meeting the needs of team members.
3. Project management using Agile and Scrum/Kanban methodologies.

Achievements:

1. Efficient project management from initial assessment to successful release, ensuring high task performance and quality.
2. Team creation and maintenance, including fostering a positive atmosphere and satisfying the needs of team members (Backend, Frontend, designers, testers, DevOps, marketers).
3. Participation in hiring, increasing the team size from 0 to 12 members: Backend, Frontend, designers, QA engineers, DevOps, and marketers.
4. Implementation of Agile methodology in project management, enabling flexible and adaptive project execution.
5. Successful organization of the team and their families' relocation to Montenegro without productivity loss.

## Образование

### • Legal Sciences

Novosibirsk State University  
2000-2006

### • Basics of Scrum, Agile, and Project Delivery

Udemy  
2020

### • Agile with Atlassian Jira 20212021

Atlassian University  
2021

## Обо мне

Experienced Project Manager | Delivering Success through Strong Soft Skills | 10+ Years of Proven Excellence in Leading Teams and Projects